SELLER GUIDE

How we buy your inventory

FOR BRANDS, MANUFACTURERS, RETAILERS & DISTRIBUTORS

EXCESS INVENTORY, TURNED INTO CASH.

Closeout, overstock and surplus inventory. Outright purchase for speed and certainty, or consignment to maximize recovery — handled confidentially from initial review through final settlement.

REVIEW → OFFER → PICKUP → PAID

OUTRIGHT PURCHASE AT A GLANCE

48 hrs
Firm offer
from submission

$0
Freight to you
we book & pay

24 hrs
To payment
after our count

3 hubs
PA · CA · FL
shipping to all 50 states

CAPITAL, REACH AND DISCRETION.

Skyline Dealz is a wholesale closeout and surplus company. On an **outright purchase, we are the buyer** — we take title, take possession and pay for the goods ourselves. When selling over time will net you more, we offer **consignment** through the same buyer network.

Our team maintains established relationships with retail, wholesale and export buyers in the U.S. and internationally, enabling us to price accurately and settle promptly.

WHO WE BUY FROM

- **Brands & manufacturers** — excess production, discontinued lines, packaging changes
- **Retailers** — overstock, seasonal carryover, store closings
- **Importers & distributors** — cancelled orders, slow movers
- **E-commerce sellers** — aged and excess inventory sitting in U.S. warehouses

WHAT WE BUY

Home Goods | Tools & Hardware | Apparel & Footwear | Health & Beauty | Toys & Games | Electronics | Appliances | Furniture | Pet Products | Food & Grocery | Construction Materials | General Merchandise

WHERE YOUR GOODS GO

Off-price & discount retail

Farm, fleet & hardware co-ops

Mass retail

Online marketplaces

Export — Caribbean & Latin America

Every lot is placed discreetly, in the channels you approve. Warehouse hubs in Pennsylvania,

OUTRIGHT: 4 STEPS.

The most direct path to liquidity — each stage defined, documented and on a set timeline.

01 OBJECTIVES REVIEW

INITIAL CONSULTATION

Before pricing, we establish your objectives: required timeline, recovery targets, and any channel or geographic restrictions on resale.

Seller provides: item list, photographs and inventory location.

02 FIRM WRITTEN OFFER

WITHIN 48 HOURS

A written offer on the full lot, structured around your stated objectives. The offer carries no obligation.

Seller provides: written acceptance, upon which we issue a purchase order.

03 FREIGHT & PICKUP

AT SKYLINE'S EXPENSE

Our logistics team arranges carriage and coordinates a pickup window with your facility. Freight is not deducted from your proceeds.

Seller provides: goods palletized and ready to load.

04 COUNT & SETTLEMENT

WITHIN 24 HRS OF COUNT

Goods are received and counted at our facility. Payment for all units received is released within 24 hours of the verified count.

Seller action: none required.

SETTLEMENT ON VERIFIED COUNT

Payment is based on units received and verified at our facility. This gives both parties a single, documented basis for settlement and allows funds to be released promptly.

CONSIGNMENT

Where timing allows, consignment can deliver a higher net recovery than an immediate sale. You retain ownership until each unit is sold; we market the inventory through our buyer network and remit proceeds as it sells.

	OUTRIGHT PURCHASE	CONSIGNMENT
Who owns the goods	Skyline, once we buy	You, until each unit sells
When you're paid	Within 24 hours of our count	As the goods sell
Your price	Fixed and certain, set up front	Participates in realized sale prices
Best for	Speed, certainty, clearing space now	Maximizing recovery when time allows

HOW CONSIGNMENT WORKS

01
AGREEMENT

Pricing, commission, term and resale restrictions, documented in writing.

02
RECEIVING

We schedule freight to our facility and count every unit on arrival.

03
MARKETING

Inventory is offered to our buyer network across retail, wholesale and export.

04
SETTLEMENT

Proceeds remitted for units sold, supported by a sales report.

STRUCTURED AROUND YOUR OBJECTIVES

Our team will recommend the structure that maximizes your net recovery, including a combination of both on a single lot.

OUR STANDARDS

Inventory disposition is a sensitive matter. These standards apply to every transaction, regardless of size.

CONFIDENTIAL BY DEFAULT

Your company name and transaction details remain confidential. Inventory is never marketed under your name.

YOUR RESTRICTIONS, HONORED

Online, regional and channel restrictions are documented at the outset and observed, including the terms of brand release letters.

FLEXIBLE STRUCTURES

Outright purchase for speed and certainty, or consignment for maximum recovery — recommended on the merits of each lot.

DEDICATED CONTACT

A single, experienced point of contact manages your transaction from initial review through final settlement.

FULL DOCUMENTATION

Written offer, purchase order, scheduled pickup and verified receiving count at every stage.

PROMPT SETTLEMENT

On outright purchases: a firm offer within 48 hours and payment within 24 hours of verified count.

OUR BUSINESS IS BUILT ON LONG-TERM RELATIONSHIPS. EVERY TRANSACTION IS HANDLED WITH THE DISCRETION, ACCURACY AND SPEED WE WOULD EXPECT OURSELVES.

REQUEST AN OFFER

Complete information at the outset allows us to deliver a precise offer on the shortest timeline.

INFORMATION REQUIRED

- ✓ Item list with SKU or UPC, description and quantity
- ✓ Inventory location and approximate pallet or truckload count
- ✓ Channel or geographic resale restrictions
- ✓ Product and packaging photographs
- ✓ Cost basis or target recovery, if available
- ✓ Required timeline and preferred structure (outright or consignment)

SUBMIT YOUR INVENTORY ONLINE

skylinedealzmarketplace.com/sell/start

Alternatively, email your inventory list directly to your Skyline contact.

YOUR CONTACT

TYLER KOBER

National Sales & Purchasing Manager
In closeouts and wholesale since 2016

tyler@skylinedealz.com

215-278-4122 ext. 1022

SKYLINE DEALZ

600 Brandywine Ave, Suite 500
Downingtown, PA 19335

sales@skylinedealz.com

Mon–Fri, 9 AM – 5 PM ET